

# **ANNUAL REPORT FY 2020**

#### **CLEANING AND BEAUTIFICATION**

- Continued Pacific Beach Clean and Safe program, provided cleaning and maintenance services including graffiti removal, Trash Abatement, sweeping sidewalks and debris removal 3-4 Days a week throughout the district. Collecting over 7000 bags of litter.
- Consulted with Local Service Providers to assist with homeless outreach efforts throughout the district Partnered with SD City Attorney's Neighborhood Prosecution Unit to enhance and manage Beach Area Commu-

nity Court resulting in over 3,300 ♦ hours of community service.

◆ Partnered with SD City Attorney's Neighborhood Prosecution Unit to implement Instant Justice providing 128 hours of community service.

- Hosted the annual, Heart of Pacific Beach Restaurant
   Walk, attracting over 300 customers to 19 participating restaurants.
- Produced Pacific Beach Tuesday Farmers' Market to increase awareness of using local products and promote foot traffic into the business district.
- Generated Holiday Shop Local Campaign discount card and mailed to 1000 Pb Residents. invested in promoting local retailers, seasonal window decorating, and National Shop Small Campaign.
- Produced 10th Annual Christmas on Crystal Pier Tree Lighting Event and illuminated Crystal Pier for the holiday season and adorned the pier with wreaths decorated from PB Businesses to promote community Identity
- Produced Pacific beach holiday parade and Sponsored San Diego Santa Run bringing over 5,000 Santas and spectators into the district.
- Produced Monthly e-newsletter distributed to over 1,200 email recipients every month including business spotlights, news and resources for local business community.

## **BUSINESS, VISION AND LEADERSHIP**

- ◆ Facilitated the Pacific Beach Hospitality Group to increase awareness and organization of responsible hospitality network in area.
- ♦ Hosted A Hospitality Clean Up days with over 50 volunteers from local bar and restaurant businesses.
- Facilitated Pacific Beach Special Events Committee which reviewed new and annual PB events and provided forum for community input for those seeking it.
- ◆ Participated in RADD Designated Driver Awareness program
- ♦ In Cooperation with Beautiful PB, PB Planning Group and other government and community groups participated in facilitating Pacific Beach Eco District, implementing Eco-District principles into programming, hosted Traffic and Parking Management Committee. And represented commercial corridors in region wide planning initiatives.

## MARKETING, PROMOTIONS AND EVENTES

- Celebrated and produced the 22nd Annual Pacific Beach-Fest attracting over 50,000 visitors to Pacific Beach and promoting over 150 neighborhood businesses and artists. High-lighting Pacific Beach at a national level
- Hosted and expanded 3rd annual Lord of the wings fundraising event including 12 participating businesses
- Steadily increased social media presence and Marketing impact.

## **BOARD OF DIRECTORS 2020-2021**

- Advocated for increased pedestrian and bicycle safety initiatives within high traffic areas of the district.
- Facilitated The Pacific Beach Community Parking District Advisory Committee in projects related to traffic and parking management

#### **ORGANIZATION**

- Held annual board member elections
- Represented Pacific Beach Business Community at local and regional community meetings and appropriate events including representation at PB Town Council, PB Planning Group, San Diego BID Foundation Community Collaborators and Beautiful PB
- Continued to coordinate and advocate for small business membership, and connect citywide programs to members including, financing options, Public Right of Way Permits and Store Front Improvement Program.

#### **COVID-19 RESPONSE**

- On March 11 2020 the economy shut down in an effort to stop COVID-19 from spreading. The organization like many suffered financial losses and specific disruptions because of the pandemic which included cancelling three key fundraising events, cancelling then reducing the PB Tuesday Farmer's market and extended the deadline for membership assessments to be paid. Despite this The organization had mitigated the effects of the pandemic by reduction of non- essential expenses, and financial relief efforts.
- ♦ Few were more directly impacted by the public health orders than our district small businesses and their employees. Discover Pacific beach was quickly able to pivot staff time to respond to the Covid-19 interventions by updating membership on operational policies and closures, financial assistant opportunities, and advocating on regional levels for the business community. assisting businesses in converting business models for outdoors, informing public of closings of public events and modifying the website to include resources and promotions of essential business and those offering alternate business opportunities such as take-out, delivery and curbside pickup.



Tim Pruesener
President
iCatch Marketing

Mark Morris
Vice President
Oasis Architecture

William Ramirez Treasurer PB Shore Club/The Fish

Eric Marenburg
Secretary
San Diego Running

Brian Dunlap
The Mad Beet
John Anderson
Maverick's Beach Clu

Joseph Bartling 710 Beach Club Anthony Kruk Hoboken Pizza

Margy Goodman Margy Rose Yoga Randall Engstrom Randall's Sandals Brian Curry Fitness West Wilber Lai Ocean Park Inn

Grant Cooper
Crest Liquor
Warren Kucker
Boxton



## **Organizational Financials**

#### <u>Income</u>

BID Reimbursement	\$149,432
Special Events	\$181,127
Grants – non event	\$33,963
Beach Area Community Court	\$27,140
Farmers' Market	\$95,292
Misc. & Commission	\$31,199

Total \$518,153

## **Expense**

Admin/Staff	\$165,139
Special Events	\$133,665
Promotions and Outreach	\$15,991
Cleaning and Beautification	\$82,970
Farmers' Market	\$50,454
Organization	\$104,586

Total\* \$552,805

<sup>\*</sup>Audited financial documents are available by request.